



FEDLINK FY 2003 PRICING FOR:

Enterprise Training Solutions, Inc.
ET

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Please use these FY2003 pricing pages to verify the charges on your invoices. If you have questions about any charges the vendor has invoiced to you, please contact the FEDLINK Fiscal Hotline at **(202) 707-4900** immediately. Send any faxes to **(202) 707-4999** or email to fliccffo@loc.gov.



Price Sheet & Specifications - Government

GSA Number GSA-02F-0005J

Office Productivity Library

Maximize the return of your desktop technology investments with this comprehensive library of courses for desktop and office productivity applications. Such topics as MS Office, MS Access, browsers, Lotus Notes, and many others are covered at every level. This library includes multi-media self-paced tutorials, e-Instructor led and mentored courses, digitized books, and Knowledge Certification testing.

[View Library Course List & Outlines](#)

Part Number	OP-ML
1 Year Subscription Term	\$40.00 (per person)
2 Year Subscription Term	\$36.00 (per person, per year)
3 Year Subscription Term	\$32.00* (per person, per year)

Computer Professional Library

An integrated offering for all computer professionals, this robust library includes courses for topics ranging from networks, operating systems, and programming, to web development, data communications, design & media. A complete set of telephony/telecomm courses on subjects including TCP/IP, ATM and Data Communications, T1/T3, DS1/DS3 Networking and Troubleshooting, wireless, and much more is included. Includes self-paced tutorials, e-Instructor led and mentored courses, digitized books, and Knowledge Certification testing.

[View CP Library Course List & Outlines](#)

[View Telephony Course List & Outlines](#)

Part Number	CP/TEL
1 Year Subscription Term	\$300.00 (per person)
2 Year Subscription Term	\$270.00 (per person, per year)
3 Year Subscription Term	\$240.00* (per person, per year)

MCSE vLabs

Microsoft Certified Systems Engineer (MCSE) vLabs are an interactive plus for the Computer Professional & Telephony Library. (Starter Pack 14 labs). vLabs give students prized "hands-on" experience with live, case-based scenarios over the web on actual hardware and software. Challenge learners without putting internal systems at risk.

Part Number	VLAB/MCSE
1 Year Subscription Term	\$250.00 (per person)

Cisco Library

This library is for advanced network professionals who require training on Cisco technologies. Whether looking to become Cisco certified or seeking to expand their level of knowledge about Cisco equipment, this library is the ideal choice. Courses offered cover CCNA, CCNP and CCIE certifications. This library includes self-paced tutorials, e-Instructor led and mentored courses, and digitized books.

[View Library Course List & Outlines](#)

Part Number	CISCO
1 Year Subscription Term	\$150.00 (per person)
2 Year Subscription Term	\$135.00 (per person, per year)
3 Year Subscription Term	\$120.00* (per person, per year)

Cisco vLabs

vLabs are an interactive plus for the Cisco library. vLabs give students prized "hands-on" experience with live, case-based scenarios on actual hardware, software and equipment. Challenge students without putting internal systems at risk.

Part Number	VLAB/CISCO
1 Year Subscription Term	\$250.00 (per person)

* Pre-pay 3 year total and take off an additional 10%

** Offline Course Player capability - add 20% to subscription rates

E-Business Library

Enterprise Training Solutions 410 Saw Mill River Rd. Ardsley, NY 10502
Toll Free 888-887-8244 Fax 914-674-8281 www.enterprisetraining.com

The E-Business Library offers training in two main areas: Business & Strategy and Technology & Implementation. Courses are available in marketing, database integration, security, design strategy and more. This library provides learners with the tools they need to understand today's Internet applications and how they can best serve their organizations.

[View Library Course List & Outlines](#)

Part Number	EB
1 Year Subscription Term	\$40.00 (per person)
2 Year Subscription Term	\$36.00 (per person, per year)
3 Year Subscription Term	\$32.00* (per person, per year)

Design & Media Library

Creative talents will have no bounds when you empower your employees with e-Learning on the most popular computer design applications available today. Courses include Photoshop, Illustrator, PageMaker, Quark, InDesign and more. This library includes self-paced tutorials, e-Instructor led and mentored courses, and digitized books. (Note: This is a subset of the Computer Professional Library).

[View Library Course List & Outlines](#)

Part Number	DM
1 Year Subscription Term	\$70.00 (per person)
2 Year Subscription Term	\$63.00 (per person, per year)
3 Year Subscription Term	\$56.00* (per person, per year)

Project Management Library

Keep your managers and staff on the knowledge track with project management courses that map to the Project Management Institute (PMI) certification, and courses in Microsoft Project. This library includes self-paced tutorials, e-Instructor led and mentored courses, digitized books, and Knowledge Certification testing.

[View Library Course List & Outlines](#)

Part Number	PM
1 Year Subscription Term	\$70.00 (per person)
2 Year Subscription Term	\$63.00 (per person, per year)
3 Year Subscription Term	\$56.00* (per person, per year)

Business Management Skills Library

Enable managers, supervisors, and all levels of employee to further their professional business skills through continued learning with business management, leadership, team building, communication, human resources and finance courses from Harvard and Quick Knowledge. This library includes self-paced tutorials, resource materials, and templates and worksheets to enable users to immediately apply what's learned in courses.

[View Library Course List & Outlines](#)

Part Number	BMSL
1 Year Subscription Term	\$50.00 (per person)
2 Year Subscription Term	\$45.00 (per person, per year)
3 Year Subscription Term	\$40.00* (per person, per year)

* Pre-pay 3 year total and take off an additional 10%

** Offline Course Player capability - add 20% to subscription rates

Price Sheet & Specifications - Government

GSA Number GSA-02F-0005J

Comprehensive Business Management Library	
Includes Harvard Interactive Management Courses, Finance Courses, High Performance Management, Business and Management Skills Library.	
View Library Course List & Outlines	
Part Number	CBML
1 Year Subscription Term	\$243.00 (per person)
2 Year Subscription Term	\$219.00 (per person, per year)
3 Year Subscription Term	\$194.00 (per person, per year)
Harvard Interactive Management Course Series	
Courses in this library include Coaching, Realizing Change, Managing Across Difference, Managing for Creativity and Innovation, Service Success, Virtual Teams, Teams That Work and more.	
View Library Course List & Outlines	
Part Number	HIMCS
1 Year Subscription Term	\$165.00 (per person)
2 Year Subscription Term	\$149.00 (per person, per year)
3 Year Subscription Term	\$132.00 (per person, per year)
Finance Library	
Topics such as analyzing ratios, forecasting, applying accounting concepts and more. Courses introduce you to the financial system, and to the characteristics and uses of various financial instruments. Master critical analytic techniques, including: ratio analysis, discounted cash flow, forecasting in Microsoft Excel and bond math. You'll recognize which financial instruments provide the appropriate solution needs, perform valuation techniques and financial calculations.	
View Library Course List & Outlines	
Part Number	FL
1 Year Subscription Term	\$121.00 (per person)
2 Year Subscription Term	\$109.00 (per person, per year)
3 Year Subscription Term	\$97.00 (per person, per year)
High Performance Management	
Explore and examine the expectations of people around you, your direct reports, your peers, your own manager. Delve into projects that are critical to being an effective manager such as managing performance, delegating, team building, and managing change. After completing this course, you will be able to develop frameworks to help make sense of management experiences and utilize feedback.	
View Library Course List & Outlines	
Part Number	HPM
1 Year Subscription Term	\$110.00 (per person)
2 Year Subscription Term	\$99.00 (per person, per year)
3 Year Subscription Term	\$88.00 (per person, per year)
Business Management Skills Library	
Enable managers, supervisors, and all levels of employee to further their professional business skills through continued learning with business management, leadership, team building, communication, human resources and finance courses from Harvard and Quick Knowledge. This library includes self-paced tutorials, resource materials, and templates and worksheets to enable users to immediately apply what's learned in courses.	
View Library Course List & Outlines	
Part Number	BMSL
1 Year Subscription Term	\$50.00 (per person)
2 Year Subscription Term	\$45.00 (per person, per year)
3 Year Subscription Term	\$40.00* (per person, per year)
Situational Leadership Library	
Make conscious decisions about your leadership actions and your options in interpersonal situations with the proven Situational Leadership® model.	
View Library Course List & Outlines	
Part Number	SLL
1 Year Subscription Term	\$95.00(per person)
2 Year Subscription Term	\$86.00 (per person, per year)
3 Year Subscription Term	\$76.00 (per person, per year)

Project Management Library

Keep your managers and staff on the knowledge track with project management courses that map to the Project Management Institute (PMI) certification and courses in Microsoft Project. This library includes self-paced tutorials, e-Instructor led and mentored courses, digitized books, and Knowledge Certification testing.

[View Library Course List & Outlines](#)

Part Number	PM
1 Year Subscription Term	\$70.00 (per person)
2 Year Subscription Term	\$63.00 (per person, per year)
3 Year Subscription Term	\$56.00* (per person, per year)

Workplace Safety Library

Ensure a safe, healthy and compliant work setting with this engaging set of workplace safety courses. Includes such topics as hazardous materials, health (JCAHO), work environment, fire, etc. This library includes multi-media self-paced tutorials.

[View Library Course List & Outlines](#)

Part Number	WPS
1 Year Subscription Term	\$50.00 (per person)
2 Year Subscription Term	\$45.00 (per person, per year)
3 Year Subscription Term	\$40.00* (per person, per year)

* Pre-pay 3 year total and take off an additional 10%

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